

SUSAN BIJL®

| ETNOMANIE pricelist | | EU | overseas | overseas |
|----------------------------|-----------|-----------|----------|-----------|
| mark up 2,1 | retail EU | wholesale | retail | wholesale |
| bag L | € 34,90 | € 16,62 | € 40,14 | € 19,11 |
| bag M | € 29,90 | € 14,24 | € 34,39 | € 16,37 |
| pouch L | € 23,90 | € 11,38 | € 27,49 | € 13,09 |
| pouch M | € 21,90 | € 10,43 | € 25,19 | € 11,99 |
| pouch S | € 18,90 | € 9,00 | € 21,74 | € 10,35 |
| strap | € 12,90 | € 6,14 | € 14,84 | € 7,06 |
| raincoat | € 99,90 | € 47,57 | € 114,89 | € 54,71 |

| package | |
|-------------------------|-----------------|
| 16 large bags | € 265,90 |
| 16 medium bags | € 227,81 |
| 6 x 3 pouches | € 184,86 |
| 18 straps | € 110,57 |
| total w/s | € 789,14 |
| total value retail | € 1.657,20 |
| Raincoat package | |
| 9 (3 of each) | € 428,14 |
| total value retail | € 899,10 |