





08/03/2013 Private & Confidential

CANDIDATE FEEDBACK: Thomas Sample

DESCRIPTIVE WORDS

Influential, persuasive, friendly, verbal, communicative, positive, optimistic, self-promoting, generous, inquisitive, competitive, self-motivated, active, mobile, restless, alert, demonstrative, strong-willed, firm and independent.

GENERAL CHARACTERISTICS

- Influences and persuades others to his point of view.
- · Competes to win.
- Good interpersonal skills; charismatic.
- Has a degree of assertion but prefers to do business in a friendly way.
- Receptive to change; questions the status quo.
- Strong-willed and independent but will work within the broad parameters of the organisation.
- Wants challenging assignments.

Motivators

Thomas is motivated by popularity through social recognition, democratic relationships and monetary rewards. Additionally he enjoys power, authority, challenge and the opportunity for advancement. He prefers favourable working conditions and an environment that is free from control and detail.

Should Thomas have a boss, then ideally that person will be a participative but direct leader, who realises that objectives and guidelines should be negotiated on a one-to-one basis.

Values Thomas brings to the Organisation

Thomas's greatest contribution to the organisation lies in his natural abilities to interact positively with people, in combination with his strong drive to achieve worthwhile results. He is, therefore, an excellent team member willing to help others promote their projects as well as his own.





As a result of his ability to make favourable impressions by communicating easily and confidently and thereby generating enthusiasm, Thomas is usually successful at opening doors and developing relationships for the business and/or the community. In this regard his drive for results, willingness to take authority, make decisions and expedite action will ensure timeous achievement of most of his goals and objectives.

His eagerness to accept challenges and venture into the unknown and question the status quo will often bring a fresh perspective to organisational issues together with innovative solutions.